



Mr S Peart  
Business Support Manager  
Princes Trust  
Baltic Business Centre  
Saltmeadows Road  
GATESHEAD

NE8 3DA

Direct Line: 0191 525 3667  
Direct Fax: 0191 525 3666  
Our Ref: rv pbm Baxter 050805

Email: [rvardy@regvardy.com](mailto:rvardy@regvardy.com)

05 August 2005

Dear Mr Peart

**REFERENCE REQUEST - APPLICATION NAME: CHRIS BAXTER  
VOLUNTEER ROLE - BUSINESS MENTOR**

Reference Name: Richard Vardy  
Stoneygate  
Whitehall Lane  
Iveston  
Co Durham  
DH8 7TB

Telephone: 07710 030722  
Occupation: Chartered Surveyor

I take great pleasure in providing you with a reference for Chris Baxter in his application to become a Volunteer Business Mentor within the Princes Trust.

I have known Chris since undertaking an MBA course at The University of Durham for the academic year of 2002-2003 and since the completion of that course have maintained contact on a personal and a business level.

Chris's approach to the MBA course is very much consistent with his professional standards in that his approach is pragmatic and thorough. He has a great ability to communicate complex scenarios with great clarity and is able to manage team dynamics proficiently.

In a business context, Chris has offered coaching services over the past three months while we have restructured some of our business practices. These sessions have provided great clarity and significantly enhanced the applied strategy.

Should you require further information, please do not hesitate to contact me.

Yours sincerely

**Richard Vardy MBA MRICS**

*Houghton House, Emperor Way, Doxford International Business Park  
Sunderland, Tyne & Wear SR3 3XR*

*Tel 0191 525 3000 Fax 0191 525 3030*

*[www.regvardy.com](http://www.regvardy.com)*

